

QP Code: 22/PT/9/I(NEW)

POST-GRADUATE COURSE

Term End Examination — June, 2022/December, 2022

COMMERCE (New Syllabus)

Paper-I : ORGANISATIONAL BEHAVIOUR

(From January 2022 Enrolment Session)

Time : 2 hours]

[Full Marks : 50

Weightage of Marks : 80%

Special credit will be given for accuracy and relevance in the answer. Marks will be deducted for incorrect spelling, untidy work and illegible handwriting. The weightage for each question has been indicated in the margin.

Module - I

Answer any *two* of the following questions : $12\frac{1}{2} \times 2 = 25$

1. (a) What is Organization theory ? Discuss modern theories of organization. $2 + 4\frac{1}{2}$
- (b) What are the recent challenges of managers ? 6
2. (a) What is individual behaviour ? $2\frac{1}{2}$
- (b) What do you mean by learning process ? Discuss various learning theories. $3 + 7$
3. (a) What do you mean by group behaviour ? Discuss various groups in an organization. $2\frac{1}{2} + 4$
- (b) Why do people join informal groups ? 6
4. (a) What is group decision ? Discuss the advantages of group decision making. $2\frac{1}{2} + 4$
- (b) Discuss various theories of group decision making. 6

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Module - II

Answer any *two* of the following questions : 12½ × 2 = 25

5. (a) What is motivation ? Discuss the importance of motivation. 2½ + 4
- (b) Discuss various approaches of motivation. 6
6. (a) What is leadership ? Discuss various theories of leadership. 2 + 6½
- (b) How do you differentiate between leadership and management ? 4
7. (a) What is organizational culture ? Discuss the characteristics of culture. 2 + 4½
- (b) How to create and maintain culture in an organization ? 6
8. (a) What is organizational development ? Write the objectives of organizational development. 2 + 6½
- (b) What are the pre-requisites of organizational development ? 4
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